



Residential Property – Research & Forecasting Solutions

BIS Oxford Economics provides accurate residential property market analysis, strategic insights and advice. We work with our clients providing research and forecasting solutions at both the market and development project level.

What makes us different?

- Rigorous and consistent methodologies provide the foundation for truly independent, pragmatic analysis and insight into your decision making process.
- Fully integrated transparent modelling ensures that you immediately receive informed, considered implications of direct and indirect events that affect your market.
- A forecasting record that outperforms other forecasters, as demonstrated by our track record. This provides you with confidence to develop strategy and plans.

Private Consulting Capabilities

Our project based services are primarily delivered through proprietary studies tailored to meet the individual requirements of the client and the project. Services include:

- Evaluation of underlying market potential of residential property developments.
- Provision of in-depth demographic and economic analyses and projections.
- Construction of economic impact statements of proposed developments.
- Provision of insight and advice on strategic planning and location assessments.

Multi-client reports

BIS Oxford Economics continuously provides market based solutions through a series of cost effective Multi-client research and forecasting reports that provide comprehensive coverage of broad hectare land and apartment sectors across Australia.

Land and apartment reports are delivered via web access. Downloadable document files, spreadsheets and chart files are also provided.

Residential Property Prospects

Residential Property Prospects is a comprehensive report that provides a detailed and independent view of the fundamentals of the residential market and how they interact to drive activity and price growth across the different state markets. Forecasts are based on current and emerging trends, with a three year outlook aimed to identify turning points in the market with a view to highlighting where price growth is likely to be, rather than where it is already occurring.





Apartment Market Forecast Reports

BIS Oxford Economics produces the following reports on the residential apartment markets:

- Inner Sydney Apartments 2018 – 2025
- Apartments in Sydney Suburbs 2018 – 2024
- Inner Melbourne Apartments 2018 – 2025
- Inner Brisbane Apartments 2018 – 2025

BIS Oxford Economics' apartment reports are unique in the market-place, examining both the demand and supply side to provide a forward-looking document that addresses the issues facing these important sub-markets today.

BIS Oxford Economics is the only analyst who provides a detailed model of apartment occupier demand, allowing us to examine the interaction between demand and the supply pipeline to forecast the outlook for vacancy rates and consequently rental growth, yields, prices, and future off-the-plan demand. These comprehensive reports are an important analytical and strategic tool for developers, construction companies, financial institutions, or anyone with an interest in the outlook for this key residential market.

Residential Land Market Forecast Reports

BIS Oxford Economics' series of studies are available for the following land markets:

- Sydney
- Melbourne
- Brisbane
- Gold Coast/Sunshine Coast
- Adelaide
- Perth

These reports provide an invaluable tool in assisting with strategic planning, market intelligence and analysis, and providing supporting information for business decisions.

The studies provide a comprehensive outlook for the residential land market in each of the above centres, beginning with a macro overview, and drilling down to subregional lot production and sales trends. Forecasts are provided for residential dwelling demand, supply, broadhectare lot production, and house and vacant land price growth at the city and sub-regional level.

Emerging Trends in Residential Market Demand

BIS Oxford Economics Emerging Trends in Residential Market Demand uses Census data from 1991 through to the latest 2016 Census results to quantify the demographic trends that are taking place among the different purchaser segments of the residential market, and the consequent impact they are having on the demand for different types of dwellings.

The report combines the demographic and market trends over the past twenty-five years, presenting the

implications for the residential market, and quantifying expected future demand for different dwelling types across the states. The information will highlight the segments of the market offering the greatest growth potential over the next decade and is an essential resource for forward-looking businesses to be on top of the upcoming residential market trends. Subscribers can order an individual state, purchase a package of selected capital cities, or purchase the Australia-wide report.

Contact us

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