



# Residential Property Prospects

The residential cycle varies across geographic markets and across different segments within each market. Timing your investment into these markets is important to maximise your returns.

Most investors consider only the here and now. This short-sightedness creates opportunities for investment in residential property markets for investors looking to play a longer game. *Residential Property Prospects* provides a better understanding of the residential markets, outlining the fundamental drivers of demand and supply and how they interact to influence price growth across each of the capital cities and selected regional centres.

## Forecast metrics

*Residential Property Prospects* considers the outlook for Australia's major residential markets and the factors that drive them, with the service including:

- **forecast economic** conditions, interest rate movements and timings
- the **forecast outlook** for net overseas and interstate migration by state as well as population growth
- **estimates and forecasts** of both underlying demand and pent-up demand or excess supply for each city
- **forecasts annual** rental growth, price growth, and indicative yields for houses and units over a three year horizon

Coverage of the service includes:

- **house and unit price forecasts** for Sydney, Melbourne, Brisbane, Adelaide, Perth, Hobart, Canberra and Darwin, and
- **house price forecasts** for selected regional centres (Newcastle, Wollongong, Gold Coast, Sunshine Coast, Townsville and Cairns)

*Residential Property Prospects* is an important tool for all stakeholders in the residential market, such as developers and builders, private investors, real estate agents, financial institutions, investment advisers, and government departments and agencies.



## The service

*Residential Property Prospects* is offered as a base service, and an enhanced online service:

- The **base service** includes a main report published in June, followed by a major update in December. Quarterly Market Briefs are included updating key housing finance metrics and quarterly median price growth data. Reports are provided in PDF format.
- The **online service** includes the base service, as well as continuous analysis and responses to market occurrences and data releases via regular **Research Briefings** with analysis of key events and underlying trends in Australia's residential markets; and **Data Insights** providing our immediate assessment of key data releases and events. The service also includes detailed **Online Databases** of key residential market indicators and selected forecasts contained in the report.

We also encourage subscribers to contact our team of residential property consultants should they wish to discuss the forecasts further.

## Contact us

### REPORT & CONTENT:

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